The state of the s

BABY CHICK TRADE BIG LAYER PROVES **PRODUCES PROFITS**

Day Old Youngsters Can Be Sold for Good Prices as Side Line.

By PROF. H. R. LEWIS.

There are two special phases of the and the selling of baby chicks as a side dooryard flock. line to egg farming, both of which have

cessfully. In this county, especially in the vicinity of Frenchtown, Stockton, Lambertville and Milford, there are lo-cated some of the largest custom hatch-ing establishments in the world. A small area of land and a few well

A small area of land and a few well planned and properly constructed buildings are all the equipment needed. The owner of the hatching establishment usually keeps but a limited number of fowls himself. In Petaluma, Cal., these hatching establishments maintain a large flock of specially selected breeders and produce a large part of their hatching

While the heavier breeds may be slightly inferior to some of the smaller breeds in average egg production, they have points of course; he must test the eggs at least once; he must keep a record of the progress of same and must notify the owner of the eggs if the hatch is not properly.

While the heavier breeds may be slightly inferior to some of the smaller breeds in average egg production, they have points of superiority in other respects that make them of equal value. The man behind the bird is the determining factor.

Lady Eglantine with her 114

stock at the time needed.

Probably the most satisfactory aspect of the baby chick business is where it is carried on as a side line to exg farming. There are a great many commercial poultry farms in the East and West which make the main source of their income in market or table eggs, and in addition to this they breed strong, vizorous birds and are in a position to sell large numbers of hatching eggs during the spring. They must have a large incubator capacity to hatch the ounantity of chicks which they require for themselves, consequently they are in a position to hatch and sell large quantities of baby chicks. Such chicks are usually of the very best quality here to the rank of the course the reputation of the owner of the farms hack of the course the reputation of the owner of the farms and in the towns who keep fowns in smaller flocks, lift poultry culture to the rank of any of the great industries of the country. The 300 egg hen puts her seal of certainty on the proposition. If one can lay 314 eggs in twelve months there should be millions in America that here should be millions in America that can lay 200 eggs apiece.

This is a long look from such a specific methods in breeding and care we would never have sory to that of another farmer who kept 400 layers last year and reports a profit of \$1 100 above the Action of the possibilities of the hen.

not only makes a considerable increased revenue for the commercial man who is equipped to handle it but to the customer wishing to make a start or to secure wishing to make a start or to secure wishing to make a start or to secure with the shopelessly sunk in the ruts of a former generation.

Soft to every possible method to increase that he is not interested in poultry culture or that he is hopelessly sunk in the ruts of a former generation.

What are already to every possible method to increase with this business, as with the building of locomotives, ocean lines or extent of a former generation.

What are already to every possible method to increase that he is not interested in poultry culture or that he is hopelessly sunk in the ruts of a former generation.

which are large and heavy and which will live well. The maintenance of the proper temperature, the operations of turning, cooling, candling, &c., must be regularly and systematically attended to.

When the chicks are counted for shipment only normal, husky, vigament and systematically attended to.

ment only normal, husky, vigorous ones should be packed. Weak chicks will probably die before reaching their destination and will cause dissatisfaction and loss of business. It is a well known fact that only chicks which are well hatched are worth putting in the

Next to the production of strong chicks the success of the day old chick trade depends upon having them properly packed and carefully handled in order to insure their safe arrival. Chicks are packed when they are about twen-ty-four hours old, or after they have become thoroughly dry. Special boxes made of corrugated pasteboard are used, each box being of such a size that it will hold 100 chicks. The interior is divided into four compartments, to pre-vent injury due to crowding or suffoca-tion.

tion.

Baby chicks are usually shipped by express and should be conspicuously labelled. The route over which they must travel should be determined in advance, and they should be billed and routed and delivered to the express company at such a time that they can be got off with the least possible delay. The purchaser should be notified when the chicks are shipped and it is his duty to get them from the railroad and duty to get them from the railroad and start them in the brooder as soon as

WORTH TO WORLD

Hen That Can Produce 314 Eggs in a Year Is a Real Economic Factor.

LITTLE CAPITAL NEEDED OFTEN UNDERESTIMATED

She has proved her worth. She has baby chick business which should be the goods and can deliver them. This studied and their various opportunities astonishing performance makes plain appreciated. These are custom hatching the wealth of possibilities in every man's

The expert tells us that there are more line to egg farming, both of which have attained rapid development in the commercial egg producing sections of New Jersey, New York and Connecticut, and also on the Pacific coast, especially in California.

Hunterdon county in New Jersey is characteristic of the sections where custom hatcheries are being operated successfully. In this county, especially in the vicinity of Frenchtown, Stockton, Lambertville and Milford, there are lowed to the section with the vicinity of Frenchtown, Stockton, Lambertville and Milford, there are lowed to the section with the vicinity of Frenchtown, Stockton, Lambertville and Milford, there are lowed to the section with the vicinity of Frenchtown, Stockton, Lambertville and Milford, there are lowed to the section with the vicinity of Frenchtown, Stockton, Lambertville, and Milford, there are lowed to the section with the vicinity of the sections where custom the vicinity of the vici weight for weight, in any animal in the

world. What then? Simply this: It is up to us to make the most of the domestic fowl. She has the eggs and she is never owner of the hatching establishment usually keeps but a limited number of fowls himself. In Petaluma, Cal., these hatching establishments maintain a large fieck of specially selected breeders and produce a large part of their hatching eggs. The custom hatchery is generally equipped with a large capacity mammoth isoubator or incubators, and in some instances a large number of small lampheated machines are still used.

The business of these hatcheries is of two distinct kinds—first, the operator gents the compartments of his incubators. The usual price is 3 cents an egg for the period of incubation. If the incubator capacity is large enough this sental of compartments offers a very estisfactory remuneration. The operator capacity remuneration. The operator of the composition of the period of fowls that can lay 200 eggs in a year has become common. Her discovery is of recent date, however. A dozen years ago there were few who believed that such a producer could be bred. To-day the 300 egg hen has been discovered in various parts of the country. The evidence is so overwhelming that millions of the American people are challenged to dig for the diamonds that are hidden away in the common hen. Yes! The producing power is in the little hen—not a shadow of doubt remains. What are we going to do about it? She is able and willing: are we willing and able?

It isn't a matter of a particular breed. There are a dozen breeds of fowls that can be depended upon for the high economic values if rightly handled. The

for the period of incubation. If the incubator capacity is large enough this rental of compartments offers a very satisfactory remuneration. The operator receives the eggs from the customer and places them in the machine, caring for them throughout the entire period of incubation, and returns the hatched chicks when they are a day or two old.

The operator or owner of the hatchery is in no way responsible for the vigor of the germ or the fertility of the eggs. It is his duty to operate the machine care.

the progress of same and must notify the owner of the eggs if the hatch is not progressing properly.

This method of getting one's eggs hatched is satisfactory, especially if the hatchery is near by. Most hatcheries also make a business of buying eggs from poultry plants in the vicinity and selling baby chicks hatched from them. The prices vary, depending upon the season, quantity and breed. The success of this end of the baby chick business depends end of the baby chick business depends fargely upon the ability of the hatchery to secure eggs from well bred, vigorous to secure eggs from elembre eggs for eggs the large cities the large cities freaction to search to suite the who

are usually of the very best quality here was the reputation of the owner of the farm is back of the stock. They are profit of \$1,100 above the dost of their feed.

The man who can't get paying results the most skilful caretaking day and from 15 to 25 cents each. This product not only makes a considerable increased

wishing to make a start or to scene with the shopeleesly sunk in the ruis of a former generation. What splendid stimulus we have my pullets to supplement those of his own hatching. The first requisite to a successful box healthy. It was briefly the first requisite to a successful box healthy. It was briefly the first requisite to a successful box healthy. It was briefly the first requisite to a successful box healthy. It was briefly the first requisite to a successful box healthy. It was briefly the first read to the spring upon two very definite factors—irrst, the quality of the egg which is used for hatching, and secondly, the conditions surrounding the egg during the egg during the egg during the egg during the egg start of the filling of the eggs in the form one year would be \$1.50\$. It hatching period. The operation of a discourating hatches often blanes his matchines unjustly. All poor hatches are not caused by the failure of the incubator of the filling of the eggs at 30 c. a dozed his profit on a plant carrying 2.000 lays a year; produced are fertile. Ninety personally of the eggs for each high record in the top-notch hirt of the spring months. From the time the egg is laid until it is placed in the incubator of the bould be handled carefully. It should be kept at a temperature of about a fertile during the average egg yield of the common her from seventy a year to its spring months. From the time the egg is laid until it is placed in the incubator of the bould be handled carefully. It should be kept at a temperature of about a profit of a profit of the profit of

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